

## Solar Landscape Development Application Business Narrative

Solar Landscape is a leading commercial and industrial (C&I) rooftop community solar developer in the U.S. currently operating one of the largest community solar portfolios in the country. Our success is based on our unique ability to connect with the communities our projects serve. Originally a solar contractor, the company now employs more than 200 full-time employees, giving us the in-house capabilities to develop, finance, engineer, construct, subscribe, and maintain community solar projects long-term. Since 2012, the company has deployed over 400 megawatts of solar power and owns and operates more than 300 projects across three states.

Our team is dedicated to developing community solar projects that create equitable access to renewable energy. Solar Landscape's culture is built around providing benefits to the communities we serve. Our company structure includes an in-house Community Engagement team that works alongside our Workforce Development team to ensure that the members of the communities in which our projects are located are involved in the planning. This collaboration through the project development process ensures the townships are receiving meaningful economic and social benefits. Each Community-Driven Community Solar project we build in Illinois delivers discounted energy for households in the local area. In addition, we work closely with community-based organizations to provide jobs training, educational programming, and accessibility to the green economy.

Community-Driven Community Solar (CDCS) is a category of the state Illinois Shines Program. Illinois Shines is the name of the Adjustable Block Program - a state-administered incentive program supporting the development of new solar energy generation in Illinois which includes Community Solar

Solar Landscape has four (4) CDCS approved projects in the Village of Schaumburg:

**130 Hillcrest Blvd: CDCS 2022-2023**

- Public Storage property in B-3 zoning district
- Rooftop solar project: 775 kWDC

**777 W Wise Rd: CDCS 2023-2024**

- Public Storage property in M-1 zoning district
- Rooftop solar project: 775 kWDC

**1200 W Irving Park Rd: CDCS 2023-2024**

- Public Storage property in M-1 zoning district
- Rooftop solar project: 775 kWDC



#### 2400 Palmer Dr: CDCS 2023-2024

- Public Storage property in M-1 zoning district
- Rooftop solar project: 775 kWDC

CDCS differs from traditional community solar in that it is intended to provide direct benefits to the communities in which it operates. Subscription boundaries for the CDCS program are defined by the county in which the project is located. This differs from traditional community solar which allows for utility-wide subscription (e.g. throughout ComEd's service territory). Our Community Engagement team also partners with interested municipalities on education and outreach to share the subscription opportunity with their residents. Projects are subscribed to on a first-come, first-served basis; therefore, early outreach would mean Schaumburg Village residents have the first opportunity to subscribe.

A subscription to a community solar project allows residents to receive credit on their electric bill for the energy produced by that project. Through net metering, their electric bill would be credited for the community solar project's energy production. Community solar is not the same as "green" or "renewable" supply offers from an Alternative Retail Electric Supplier. Unlike community solar projects participating in Illinois Shines, those offers may rely on renewable energy projects outside Illinois and/or projects that were developed many years ago.

Unlike municipal aggregation which has a fixed rate per kWh, the CDCS program applies a discount to the utility price-to-compare. This means that the community solar credit always results in a reduction to customer bills for any credits applied. The discount percentage remains constant for the life of the project and is not re-negotiated.